

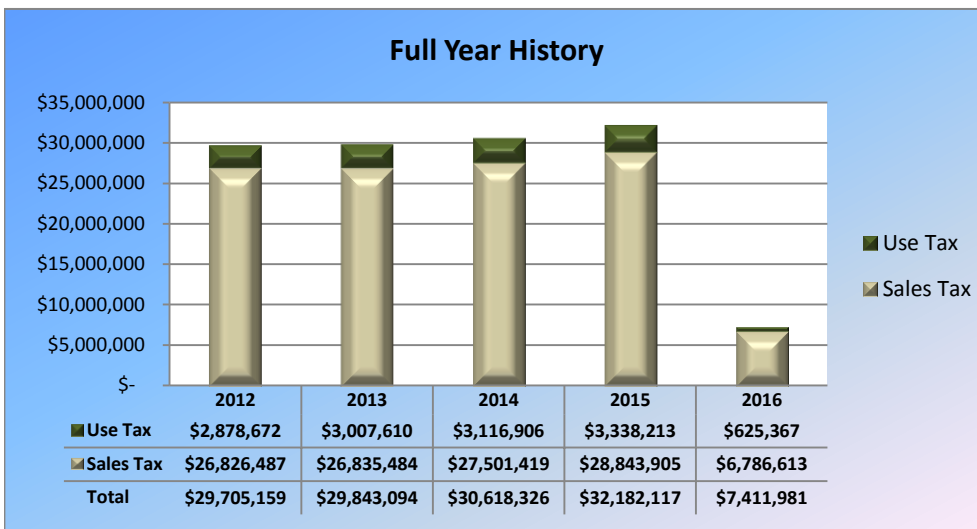
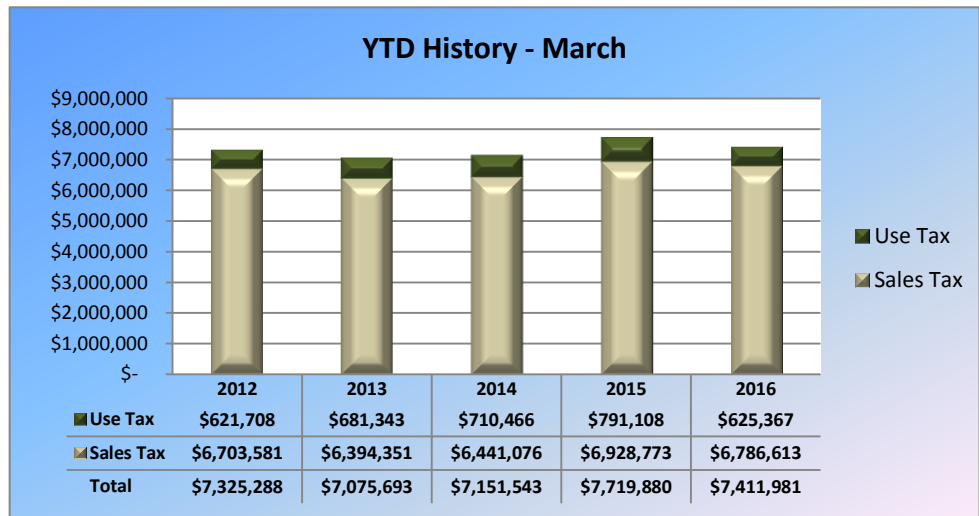
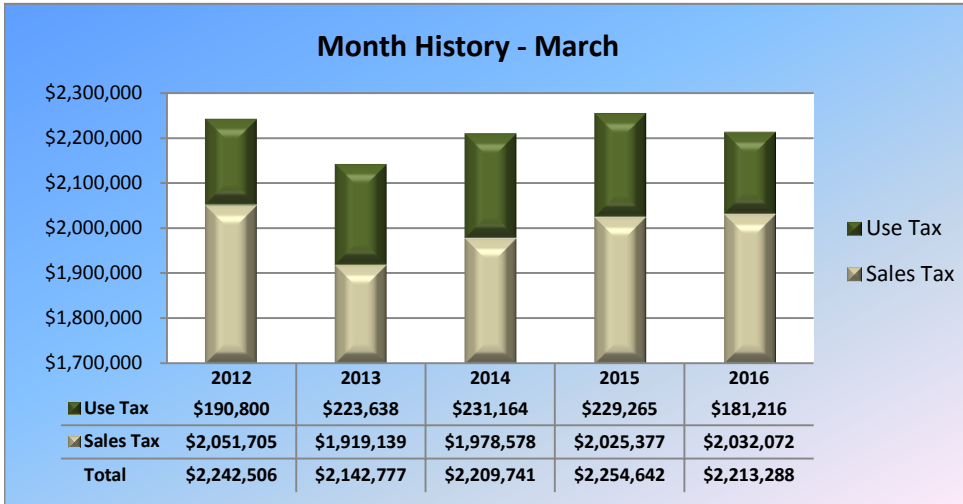


Sales and Use Tax Revenue

March 2016

| Monthly Comparison | | | |
|--------------------|--------------------|--------------------|--------------|
| Mar 2015 | Mar 2016 | Change | |
| Use Tax | \$229,265 | \$181,216 | -21.0% |
| Sales Tax | \$2,025,377 | \$2,032,072 | 0.3% |
| Total | \$2,254,642 | \$2,213,288 | -1.8% |

| YTD Budget v. Actual | | | | | |
|----------------------|--------------------|--------------------|--------------------|--------------|--------------|
| Budget | Mar 2015 | Mar 2016 | Budget % | Prior YTD % | |
| Use Tax | \$842,888 | \$791,108 | \$625,367 | -25.8% | -21.0% |
| Sales Tax | \$6,979,909 | \$6,928,773 | \$6,786,613 | -2.8% | -2.1% |
| Total | \$7,822,797 | \$7,719,880 | \$7,411,981 | -5.3% | -4.0% |





Sales Tax by Industry

March 2016

| Monthly Comparison | | |
|--------------------|----------|----------|
| Mar 2015 | Mar 2016 | % Change |

| Year-to-Date Comparison | | | |
|-------------------------|----------|-----------|----------|
| YTD 2015 | YTD 2016 | \$ Change | % Change |

Retail

| | | | | | | | |
|----------------------|----------------|----------------|-------------|------------------|------------------|---------------|-------------|
| Clothing | 69,932 | 62,522 | -10.6% | 267,922 | 246,591 | (21,331) | -8.0% |
| Food & Beverage | 122,009 | 114,593 | -6.1% | 383,541 | 376,815 | (6,726) | -1.8% |
| Gasoline Stations | 13,801 | 16,206 | 17.4% | 46,128 | 53,812 | 7,683 | 16.7% |
| Health/Personal Care | 34,963 | 38,975 | 11.5% | 120,639 | 131,018 | 10,379 | 8.6% |
| Sporting Goods | 80,413 | 80,657 | 0.3% | 326,378 | 333,414 | 7,037 | 2.2% |
| Other Retail | 338,174 | 364,549 | 7.8% | 1,254,692 | 1,291,470 | 36,778 | 2.9% |
| Total Retail | 659,291 | 677,502 | 2.8% | 2,399,300 | 2,433,119 | 33,819 | 1.4% |

Other Industries

| | | | | | | | |
|-------------------------------|------------------|------------------|--------------|------------------|------------------|------------------|--------------|
| Agriculture | 51 | 52 | 2.9% | 1,421 | 928 | (493) | -34.7% |
| Auto | 267,956 | 266,392 | -0.6% | 831,600 | 819,727 | (11,873) | -1.4% |
| Auto Repair | 50,103 | 40,655 | -18.9% | 147,353 | 128,235 | (19,118) | -13.0% |
| Construction | 20,264 | 16,943 | -16.4% | 64,337 | 68,370 | 4,033 | 6.3% |
| Finance | 6,038 | 5,198 | -13.9% | 19,762 | 17,772 | (1,990) | -10.1% |
| Home Improvement | 213,106 | 210,050 | -1.4% | 731,411 | 691,690 | (39,721) | -5.4% |
| Hotel & Restaurant | 284,365 | 295,838 | 4.0% | 884,814 | 958,551 | 73,736 | 8.3% |
| Manufacturing | 59,984 | 77,721 | 29.6% | 296,357 | 294,425 | (1,932) | -0.7% |
| Medical | 4,591 | 5,153 | 12.2% | 19,862 | 18,845 | (1,017) | -5.1% |
| Oil & Gas | 75,709 | 18,795 | -75.2% | 224,806 | 72,696 | (152,110) | -67.7% |
| Professional | 8,987 | 6,289 | -30.0% | 35,025 | 30,039 | (4,985) | -14.2% |
| Rentals | 48,962 | 61,390 | 25.4% | 163,978 | 175,449 | 11,471 | 7.0% |
| Telecommunications | 113,809 | 158,332 | 39.1% | 363,494 | 476,642 | 113,148 | 31.1% |
| Transportation | 10,709 | 6,653 | -37.9% | 33,558 | 18,360 | (15,198) | -45.3% |
| Utilities | 57,007 | 51,196 | -10.2% | 183,316 | 164,169 | (19,147) | -10.4% |
| Wholesale | 119,502 | 103,274 | -13.6% | 418,920 | 303,845 | (115,075) | -27.5% |
| All Other | 24,943 | 30,637 | 22.8% | 109,459 | 113,751 | 4,292 | 3.9% |
| Total Other Industries | 1,366,086 | 1,354,570 | -0.8% | 4,529,473 | 4,353,495 | (175,978) | -3.9% |

Grand Total

| | | | | | | |
|------------------|------------------|-------------|------------------|------------------|------------------|--------------|
| 2,025,377 | 2,032,072 | 0.3% | 6,928,773 | 6,786,613 | (142,159) | -2.1% |
|------------------|------------------|-------------|------------------|------------------|------------------|--------------|

Use Tax Detail

March 2016

| Monthly Comparison | | |
|--------------------|----------|----------|
| Mar 2015 | Mar 2016 | % Change |

| Year-to-Date Comparison | | | |
|-------------------------|----------|-----------|----------|
| YTD 2015 | YTD 2016 | \$ Change | % Change |

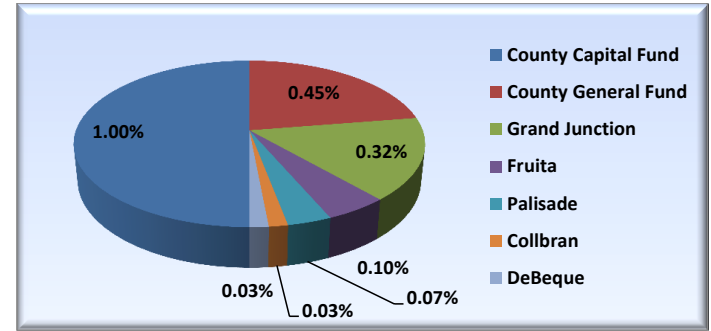
| | | | | | | | |
|----------------------|----------------|----------------|---------------|----------------|----------------|------------------|---------------|
| Automobile Use Tax | 224,446 | 176,453 | -21.4% | 767,784 | 604,031 | (163,753) | -21.3% |
| Building Use Tax | 4,819 | 4,763 | -1.2% | 23,324 | 21,336 | (1,987) | -8.5% |
| Total Use Tax | 229,265 | 181,216 | -21.0% | 791,108 | 625,367 | (165,740) | -21.0% |



2% SALES TAX ALLOCATION TABLE

Mesa County collects a 2% sales tax.

The 2% sales tax is allocated to the County and to various cities as follows:



| | | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|--------------------------------|--------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|------------------|
| Mesa County Portion | | | | | | | | | | | | |
| Capital Fund | 1.00% | 19,127,139 | 22,125,441 | 22,552,078 | 17,879,732 | 16,732,456 | 17,899,566 | 18,501,026 | 18,507,230 | 18,966,496 | 19,892,348 | 4,680,423 |
| General Fund | 0.45% | 8,607,212 | 9,956,448 | 10,148,435 | 8,045,879 | 7,529,605 | 8,054,805 | 8,325,462 | 8,328,254 | 8,534,923 | 8,951,557 | 2,106,190 |
| Mesa County Total | 1.45% | 27,734,351 | 32,081,889 | 32,700,513 | 25,925,611 | 24,262,062 | 25,954,371 | 26,826,487 | 26,835,484 | 27,501,419 | 28,843,905 | 6,786,613 |
| Cities Portion | | | | | | | | | | | | |
| Grand Junction | 0.32% | 6,120,684 | 7,080,141 | 7,216,665 | 5,721,514 | 5,354,386 | 5,727,861 | 5,920,328 | 5,922,314 | 6,069,279 | 6,365,551 | 1,497,735 |
| Fruita | 0.10% | 1,912,714 | 2,212,544 | 2,255,208 | 1,787,973 | 1,673,246 | 1,789,957 | 1,850,103 | 1,850,723 | 1,896,650 | 1,989,235 | 468,042 |
| Palisade | 0.07% | 1,338,900 | 1,548,781 | 1,578,645 | 1,251,581 | 1,171,272 | 1,252,970 | 1,295,072 | 1,295,506 | 1,327,655 | 1,392,464 | 327,630 |
| Collbran | 0.03% | 573,814 | 663,763 | 676,562 | 536,392 | 501,974 | 536,987 | 555,031 | 555,217 | 568,995 | 596,770 | 140,413 |
| DeBeque | 0.03% | 573,814 | 663,763 | 676,562 | 536,392 | 501,974 | 536,987 | 555,031 | 555,217 | 568,995 | 596,770 | 140,413 |
| Cities Total | 0.55% | 10,519,926 | 12,168,992 | 12,403,643 | 9,833,853 | 9,202,851 | 9,844,761 | 10,175,564 | 10,178,977 | 10,431,573 | 10,940,792 | 2,574,233 |
| Total County and Cities | 2.00% | 38,254,277 | 44,250,882 | 45,104,156 | 35,759,464 | 33,464,913 | 35,799,132 | 37,002,051 | 37,014,461 | 37,932,992 | 39,784,696 | 9,360,846 |

* through January 2016

