



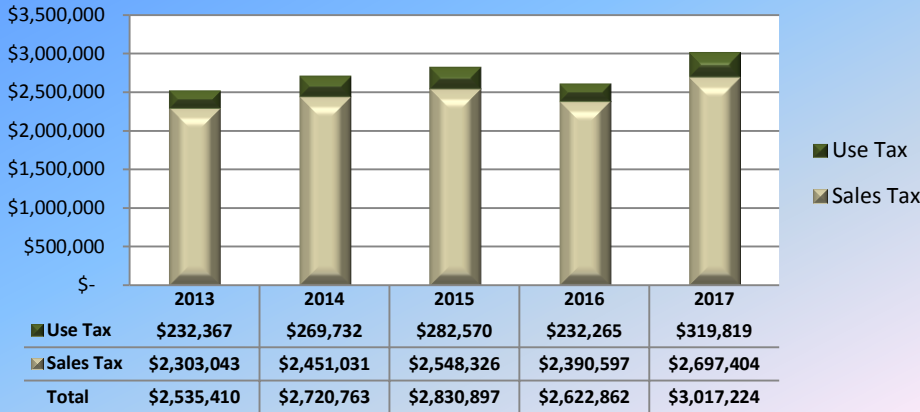
Sales and Use Tax Revenue

October 2017 (September Sales)

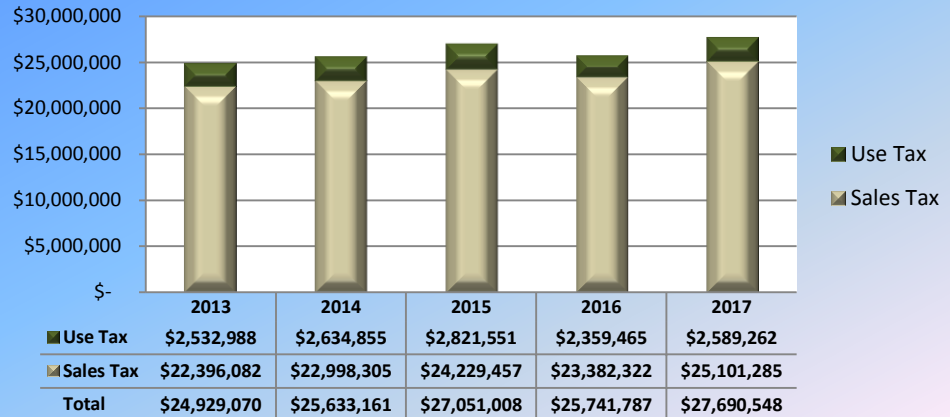
| Monthly Comparison | | | |
|--------------------|--------------------|--------------------|--------------|
| | Oct 2016 | Oct 2017 | Change |
| Use Tax | \$232,265 | \$319,819 | 37.7% |
| Sales Tax | \$2,390,597 | \$2,697,404 | 12.8% |
| Total | \$2,622,862 | \$3,017,224 | 15.0% |

| YTD Budget v. Actual | | | | | |
|----------------------|---------------------|---------------------|---------------------|-------------|-------------|
| | Budget | Oct 2016 | Oct 2017 | Budget % | Prior YTD % |
| Use Tax | \$2,540,148 | \$2,359,465 | \$2,589,262 | 1.9% | 9.7% |
| Sales Tax | \$23,432,068 | \$23,382,322 | \$25,101,285 | 7.1% | 7.4% |
| Total | \$25,972,215 | \$25,741,787 | \$27,690,548 | 6.6% | 7.6% |

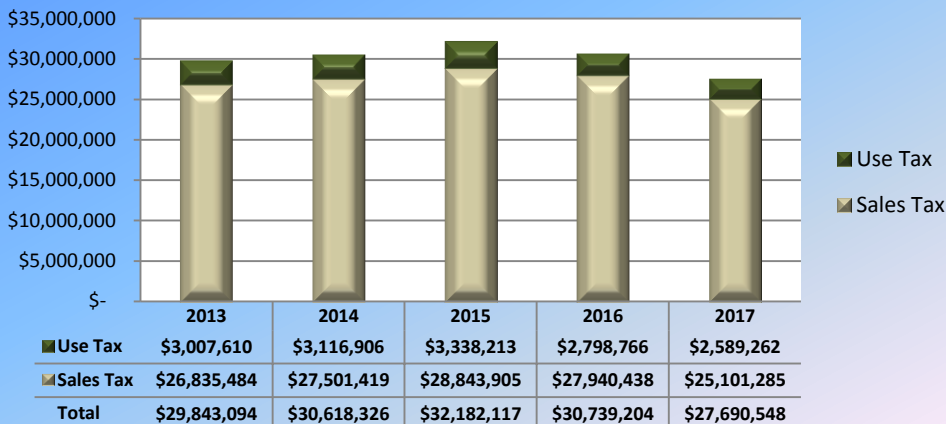
Month History - October



YTD History - October



Full Year History





Sales Tax by Industry

October 2017 (sales in September)

| Monthly Comparison | | |
|--------------------|----------|----------|
| Oct 2016 | Oct 2017 | % Change |

| Year-to-Date Comparison | | | |
|-------------------------|----------|-----------|----------|
| YTD 2016 | YTD 2017 | \$ Change | % Change |

Retail

| | | | | | | | |
|----------------------|----------------|----------------|--------------|------------------|------------------|----------------|-------------|
| Clothing | 81,891 | 84,637 | 3.4% | 767,929 | 790,223 | 22,294 | 2.9% |
| Food & Beverage | 134,799 | 144,525 | 7.2% | 1,416,802 | 1,453,846 | 37,044 | 2.6% |
| Gasoline Stations | 19,918 | 24,161 | 21.3% | 198,858 | 219,601 | 20,743 | 10.4% |
| Health/Personal Care | 39,784 | 44,728 | 12.4% | 400,408 | 412,922 | 12,514 | 3.1% |
| Sporting Goods | 84,004 | 87,517 | 4.2% | 966,738 | 843,584 | (123,154) | -12.7% |
| Other Retail | 388,789 | 449,390 | 15.6% | 4,015,442 | 4,365,975 | 350,534 | 8.7% |
| Total Retail | 749,184 | 834,958 | 11.4% | 7,766,177 | 8,086,151 | 319,974 | 4.1% |

Other Industries

| | | | | | | | |
|-------------------------------|------------------|------------------|--------------|-------------------|-------------------|------------------|-------------|
| Agriculture | 1,032 | 1,240 | 20.2% | 6,650 | 8,054 | 1,404 | 21.1% |
| Auto | 305,049 | 339,563 | 11.3% | 3,037,921 | 3,363,338 | 325,417 | 10.7% |
| Auto Repair | 57,151 | 68,392 | 19.7% | 518,463 | 614,698 | 96,235 | 18.6% |
| Construction | 31,099 | 29,351 | -5.6% | 271,550 | 251,935 | (19,615) | -7.2% |
| Finance | 6,752 | 6,911 | 2.4% | 50,214 | 58,067 | 7,854 | 15.6% |
| Home Improvement | 271,581 | 299,671 | 10.3% | 2,682,563 | 2,883,024 | 200,461 | 7.5% |
| Hotel & Restaurant | 408,668 | 436,639 | 6.8% | 3,751,871 | 3,814,650 | 62,779 | 1.7% |
| Manufacturing | 107,134 | 112,422 | 4.9% | 949,772 | 1,056,309 | 106,537 | 11.2% |
| Medical | 8,955 | 10,427 | 16.4% | 67,186 | 74,399 | 7,212 | 10.7% |
| Oil & Gas | 23,075 | 58,210 | 152.3% | 246,606 | 467,824 | 221,218 | 89.7% |
| Professional | 15,126 | 18,064 | 19.4% | 111,689 | 122,474 | 10,786 | 9.7% |
| Rentals | 71,959 | 76,184 | 5.9% | 663,243 | 741,188 | 77,945 | 11.8% |
| Telecommunications | 103,925 | 150,993 | 45.3% | 1,079,558 | 1,245,423 | 165,865 | 15.4% |
| Transportation | 5,935 | 8,715 | 46.8% | 61,486 | 74,170 | 12,684 | 20.6% |
| Utilities | 52,623 | 54,327 | 3.2% | 511,166 | 532,591 | 21,425 | 4.2% |
| Wholesale | 125,043 | 145,126 | 16.1% | 1,212,971 | 1,309,339 | 96,368 | 7.9% |
| All Other | 46,305 | 46,211 | -0.2% | 393,236 | 397,649 | 4,413 | 1.1% |
| Total Other Industries | 1,641,413 | 1,862,446 | 13.5% | 15,616,145 | 17,015,133 | 1,398,988 | 9.0% |

| | | | | | | | |
|--------------------|------------------|------------------|--------------|-------------------|-------------------|------------------|-------------|
| Grand Total | 2,390,597 | 2,697,404 | 12.8% | 23,382,322 | 25,101,284 | 1,718,962 | 7.4% |
|--------------------|------------------|------------------|--------------|-------------------|-------------------|------------------|-------------|

Use Tax Detail

October 2017

| Monthly Comparison | | |
|--------------------|----------|----------|
| Oct 2016 | Oct 2017 | % Change |

| Year-to-Date Comparison | | | |
|-------------------------|----------|-----------|----------|
| YTD 2016 | YTD 2017 | \$ Change | % Change |

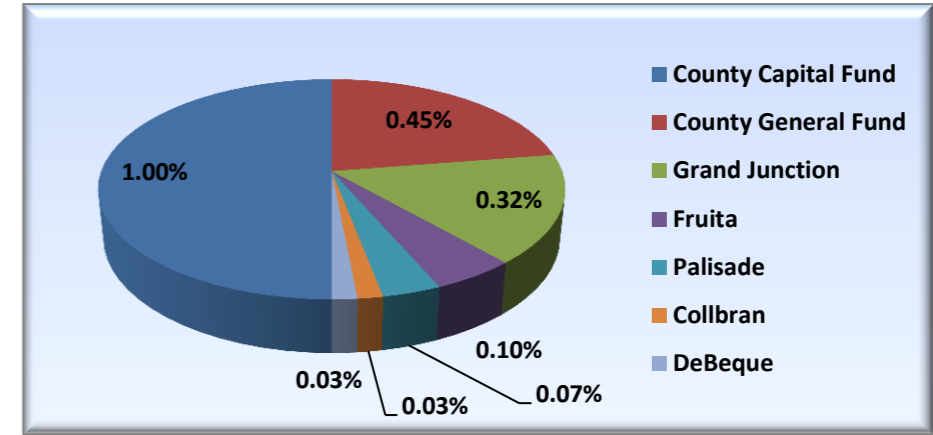
| | | | | | | | |
|----------------------|----------------|----------------|--------------|------------------|------------------|----------------|-------------|
| Automobile Use Tax | 224,269 | 317,446 | 41.5% | 2,298,092 | 2,537,801 | 239,709 | 10.4% |
| Building Use Tax | 7,997 | 2,373 | -70.3% | 61,373 | 51,461 | (9,912) | -16.2% |
| Total Use Tax | 232,265 | 319,819 | 37.7% | 2,359,465 | 2,589,262 | 229,797 | 9.7% |



2% SALES TAX ALLOCATION TABLE

Mesa County collects a 2% sales tax.

The 2% sales tax is allocated to the County and to various cities as follows:



| | | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|--------------------------------|--------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Mesa County Portion | | | | | | | | | | | | |
| Capital Fund | 1.00% | 22,125,441 | 22,552,078 | 17,879,732 | 16,732,456 | 17,899,566 | 18,501,026 | 18,507,230 | 18,966,496 | 19,892,348 | 19,269,268 | 17,311,231 |
| General Fund | 0.45% | 9,956,448 | 10,148,435 | 8,045,879 | 7,529,605 | 8,054,805 | 8,325,462 | 8,328,254 | 8,534,923 | 8,951,557 | 8,671,170 | 7,790,054 |
| Mesa County Total | 1.45% | 32,081,889 | 32,700,513 | 25,925,611 | 24,262,062 | 25,954,371 | 26,826,487 | 26,835,484 | 27,501,419 | 28,843,905 | 27,940,438 | 25,101,285 |
| Cities Portion | | | | | | | | | | | | |
| Grand Junction | 0.32% | 7,080,141 | 7,216,665 | 5,721,514 | 5,354,386 | 5,727,861 | 5,920,328 | 5,922,314 | 6,069,279 | 6,365,551 | 6,166,166 | 5,539,594 |
| Fruita | 0.10% | 2,212,544 | 2,255,208 | 1,787,973 | 1,673,246 | 1,789,957 | 1,850,103 | 1,850,723 | 1,896,650 | 1,989,235 | 1,926,927 | 1,731,123 |
| Palisade | 0.07% | 1,548,781 | 1,578,645 | 1,251,581 | 1,171,272 | 1,252,970 | 1,295,072 | 1,295,506 | 1,327,655 | 1,392,464 | 1,348,849 | 1,211,786 |
| Collbran | 0.03% | 663,763 | 676,562 | 536,392 | 501,974 | 536,987 | 555,031 | 555,217 | 568,995 | 596,770 | 578,078 | 519,337 |
| DeBeque | 0.03% | 663,763 | 676,562 | 536,392 | 501,974 | 536,987 | 555,031 | 555,217 | 568,995 | 596,770 | 578,078 | 519,337 |
| Cities Total | 0.55% | 12,168,992 | 12,403,643 | 9,833,853 | 9,202,851 | 9,844,761 | 10,175,564 | 10,178,977 | 10,431,573 | 10,940,792 | 10,598,097 | 9,521,177 |
| Total County and Cities | 2.00% | 44,250,882 | 45,104,156 | 35,759,464 | 33,464,913 | 35,799,132 | 37,002,051 | 37,014,461 | 37,932,992 | 39,784,696 | 38,538,535 | 34,622,463 |

* through October 2017

