

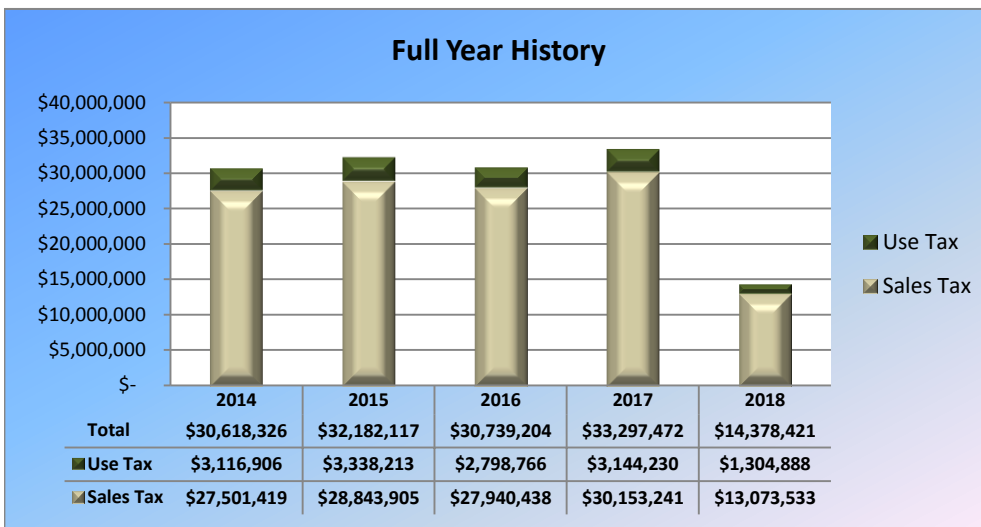
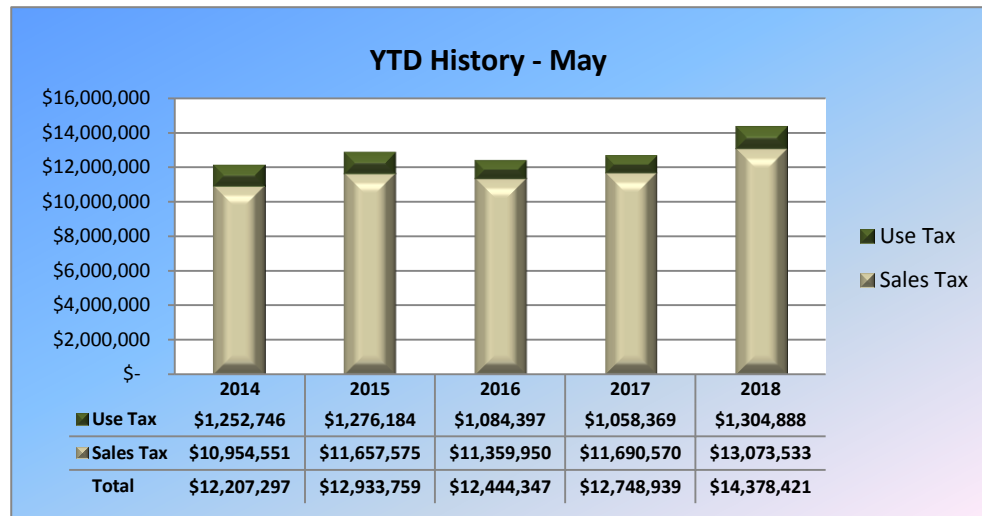
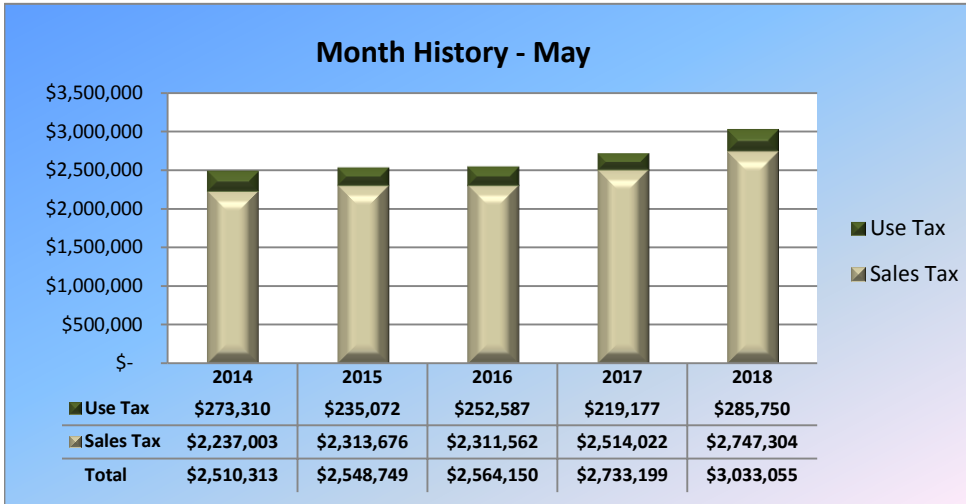


Sales and Use Tax Revenue

May 2018 (April 2018 Sales)

| Monthly Comparison | | | |
|--------------------|--------------------|--------------------|--------------|
| May 2017 | May 2018 | Change | |
| Use Tax | \$219,177 | \$285,750 | 30.4% |
| Sales Tax | \$2,514,022 | \$2,747,304 | 9.3% |
| Total | \$2,733,199 | \$3,033,055 | 11.0% |

| YTD Budget v. Actual | | | | | |
|----------------------|---------------------|---------------------|---------------------|-------------|--------------|
| Budget | May 2017 | May 2018 | Budget % | Prior YTD % | |
| Use Tax | \$1,270,074 | \$1,058,369 | \$1,304,888 | 2.7% | 23.3% |
| Sales Tax | \$12,587,167 | \$11,690,570 | \$13,073,533 | 3.9% | 11.8% |
| Total | \$13,857,241 | \$12,748,939 | \$14,378,421 | 3.8% | 12.8% |





Sales Tax by Industry

May 2018 (April 2018 Sales)

| Monthly Comparison | | |
|--------------------|----------|----------|
| May 2017 | May 2018 | % Change |

| Year-to-Date Comparison | | | |
|-------------------------|----------|-----------|----------|
| YTD 2017 | YTD 2018 | \$ Change | % Change |

Retail

| | | | | | | | |
|----------------------|----------------|----------------|-------------|------------------|------------------|----------------|-------------|
| Clothing | 68,128 | 75,531 | 10.9% | 392,560 | 417,320 | 24,760 | 6.3% |
| Food & Beverage | 143,206 | 148,645 | 3.8% | 666,451 | 697,675 | 31,224 | 4.7% |
| Gasoline Stations | 23,046 | 23,719 | 2.9% | 92,027 | 105,826 | 13,798 | 15.0% |
| Health/Personal Care | 41,741 | 55,277 | 32.4% | 201,177 | 268,407 | 67,230 | 33.4% |
| Sporting Goods | 69,407 | 75,427 | 8.7% | 424,513 | 438,828 | 14,315 | 3.4% |
| Other Retail | 422,379 | 439,422 | 4.0% | 2,182,028 | 2,254,851 | 72,822 | 3.3% |
| Total Retail | 767,907 | 818,023 | 6.5% | 3,958,756 | 4,182,906 | 224,150 | 5.7% |

Other Industries

| | | | | | | | |
|-------------------------------|------------------|------------------|--------------|------------------|------------------|------------------|--------------|
| Agriculture | 131 | 695 | 428.8% | 2,418 | 3,407 | 989 | 40.9% |
| Auto | 302,610 | 351,182 | 16.1% | 1,556,090 | 1,710,239 | 154,148 | 9.9% |
| Auto Repair | 61,736 | 65,565 | 6.2% | 286,832 | 299,703 | 12,871 | 4.5% |
| Construction | 24,361 | 30,400 | 24.8% | 109,317 | 137,805 | 28,488 | 26.1% |
| Finance | 4,862 | 6,291 | 29.4% | 26,856 | 32,538 | 5,683 | 21.2% |
| Home Improvement | 318,224 | 370,940 | 16.6% | 1,333,769 | 1,561,901 | 228,133 | 17.1% |
| Hotel & Restaurant | 383,131 | 423,121 | 10.4% | 1,655,098 | 1,772,854 | 117,755 | 7.1% |
| Manufacturing | 112,468 | 132,134 | 17.5% | 469,241 | 537,188 | 67,947 | 14.5% |
| Medical | 5,586 | 11,234 | 101.1% | 37,064 | 43,306 | 6,241 | 16.8% |
| Oil & Gas | 27,777 | 76,661 | 176.0% | 141,619 | 299,721 | 158,101 | 111.6% |
| Professional | 9,816 | 8,733 | -11.0% | 58,947 | 48,302 | (10,645) | -18.1% |
| Rentals | 65,376 | 89,719 | 37.2% | 324,533 | 372,726 | 48,193 | 14.9% |
| Telecommunications | 209,296 | 101,313 | -51.6% | 641,703 | 643,537 | 1,835 | 0.3% |
| Transportation | 5,767 | 7,568 | 31.2% | 33,206 | 46,607 | 13,401 | 40.4% |
| Utilities | 43,976 | 52,128 | 18.5% | 261,665 | 482,029 | 220,364 | 84.2% |
| Wholesale | 139,394 | 160,705 | 15.3% | 618,701 | 701,262 | 82,561 | 13.3% |
| All Other | 31,603 | 40,892 | 29.4% | 174,755 | 197,503 | 22,748 | 13.0% |
| Total Other Industries | 1,746,115 | 1,929,282 | 10.5% | 7,731,814 | 8,890,627 | 1,158,813 | 15.0% |

| | | | | | | | |
|--------------------|------------------|------------------|-------------|-------------------|-------------------|------------------|--------------|
| Grand Total | 2,514,022 | 2,747,304 | 9.3% | 11,690,570 | 13,073,533 | 1,382,963 | 11.8% |
|--------------------|------------------|------------------|-------------|-------------------|-------------------|------------------|--------------|

Use Tax Detail

May 2018

| Monthly Comparison | | |
|--------------------|----------|----------|
| May 2017 | May 2018 | % Change |

| Year-to-Date Comparison | | | |
|-------------------------|----------|-----------|----------|
| YTD 2017 | YTD 2018 | \$ Change | % Change |

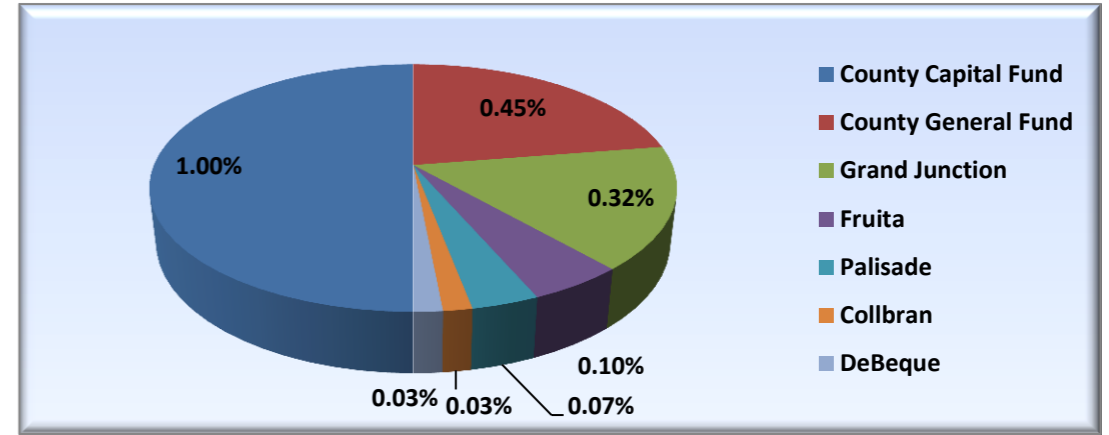
| | | | | | | | |
|----------------------|----------------|----------------|--------------|------------------|------------------|----------------|--------------|
| Automobile Use Tax | 214,714 | 282,277 | 31.5% | 1,030,925 | 1,277,677 | 246,752 | 23.9% |
| Building Use Tax | 4,463 | 3,473 | -22.2% | 27,444 | 27,211 | (233) | -0.8% |
| Total Use Tax | 219,177 | 285,750 | 30.4% | 1,058,369 | 1,304,888 | 246,519 | 23.3% |



2% SALES TAX ALLOCATION TABLE

Mesa County collects a 2% sales tax.

The 2% sales tax is allocated to the County and to various cities as follows:



| | | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 |
|--------------------------------|--------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Mesa County Portion | | | | | | | | | | | | |
| Capital Fund | 1.00% | 22,552,078 | 17,879,732 | 16,732,456 | 17,899,566 | 18,501,026 | 18,507,230 | 18,966,496 | 19,892,348 | 19,269,268 | 20,795,339 | 9,016,230 |
| General Fund | 0.45% | 10,148,435 | 8,045,879 | 7,529,605 | 8,054,805 | 8,325,462 | 8,328,254 | 8,534,923 | 8,951,557 | 8,671,170 | 9,357,903 | 4,057,303 |
| Mesa County Total | 1.45% | 32,700,513 | 25,925,611 | 24,262,062 | 25,954,371 | 26,826,487 | 26,835,484 | 27,501,419 | 28,843,905 | 27,940,438 | 30,153,241 | 13,073,533 |
| Cities Portion | | | | | | | | | | | | |
| Grand Junction | 0.32% | 7,216,665 | 5,721,514 | 5,354,386 | 5,727,861 | 5,920,328 | 5,922,314 | 6,069,279 | 6,365,551 | 6,166,166 | 6,654,508 | 2,885,194 |
| Fruita | 0.10% | 2,255,208 | 1,787,973 | 1,673,246 | 1,789,957 | 1,850,103 | 1,850,723 | 1,896,650 | 1,989,235 | 1,926,927 | 2,079,534 | 901,623 |
| Palisade | 0.07% | 1,578,645 | 1,251,581 | 1,171,272 | 1,252,970 | 1,295,072 | 1,295,506 | 1,327,655 | 1,392,464 | 1,348,849 | 1,455,674 | 631,136 |
| Collbran | 0.03% | 676,562 | 536,392 | 501,974 | 536,987 | 555,031 | 555,217 | 568,995 | 596,770 | 578,078 | 623,860 | 270,487 |
| DeBeque | 0.03% | 676,562 | 536,392 | 501,974 | 536,987 | 555,031 | 555,217 | 568,995 | 596,770 | 578,078 | 623,860 | 270,487 |
| Cities Total | 0.55% | 12,403,643 | 9,833,853 | 9,202,851 | 9,844,761 | 10,175,564 | 10,178,977 | 10,431,573 | 10,940,792 | 10,598,097 | 11,437,436 | 4,958,926 |
| Total County and Cities | 2.00% | 45,104,156 | 35,759,464 | 33,464,913 | 35,799,132 | 37,002,051 | 37,014,461 | 37,932,992 | 39,784,696 | 38,538,535 | 41,590,678 | 18,032,460 |

* through May 2018

