

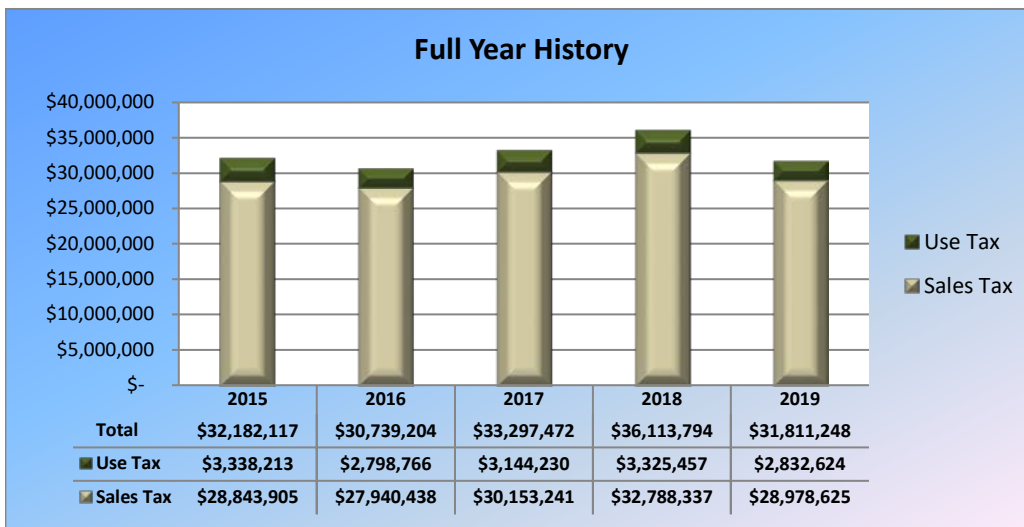
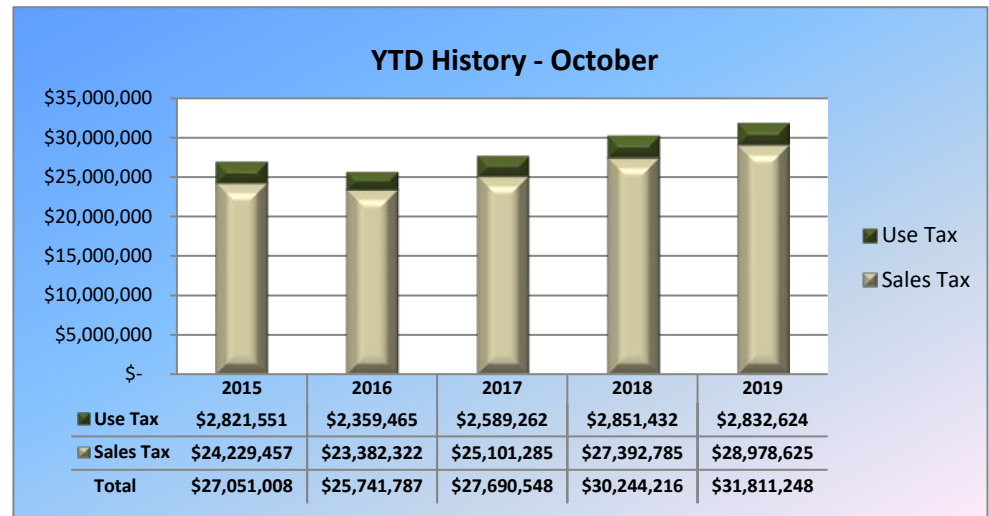
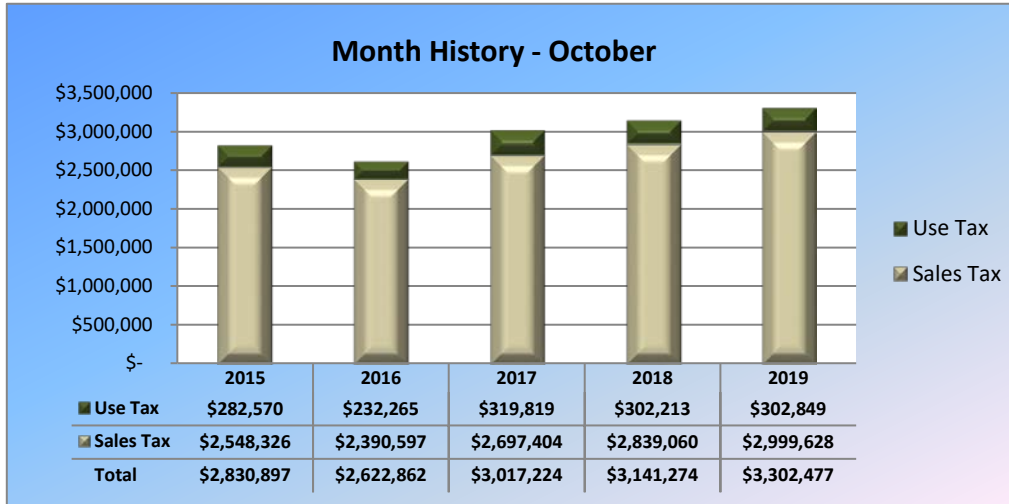


Sales and Use Tax Revenue

October 2019 (September 2019 Sales)

| Monthly Comparison | | | |
|--------------------|--------------------|--------------------|-------------|
| Oct 2018 | Oct 2019 | Change | |
| Use Tax | \$302,213 | \$302,849 | 0.2% |
| Sales Tax | \$2,839,060 | \$2,999,628 | 5.7% |
| Total | \$3,141,274 | \$3,302,477 | 5.1% |

| YTD Budget v. Actual | | | | | |
|----------------------|---------------------|---------------------|---------------------|-------------|-------------|
| Budget | Oct 2018 | Oct 2019 | Budget % | Prior YTD % | |
| Use Tax | \$2,851,432 | \$2,851,432 | \$2,832,624 | -0.7% | -0.7% |
| Sales Tax | \$28,130,738 | \$27,392,785 | \$28,978,625 | 3.0% | 5.8% |
| Total | \$30,982,170 | \$30,244,216 | \$31,811,248 | 2.7% | 5.2% |





Sales Tax by Industry

October 2019 (September 2019 Sales)

| | Monthly Comparison | | | Year-to-Date Comparison | | | |
|-------------------------------|--------------------|------------------|-------------|-------------------------|-------------------|------------------|-------------|
| | Oct 2018 | Oct 2019 | % Change | YTD 2018 | YTD 2019 | \$ Change | % Change |
| Retail | | | | | | | |
| Clothing | 86,426 | 96,483 | 11.6% | 840,965 | 884,441 | 43,477 | 5.2% |
| Food & Beverage | 147,355 | 143,168 | -2.8% | 1,466,336 | 1,464,587 | (1,749) | -0.1% |
| Gasoline Stations | 27,396 | 29,766 | 8.6% | 243,528 | 276,615 | 33,087 | 13.6% |
| Health/Personal Care | 57,753 | 67,452 | 16.8% | 550,596 | 623,440 | 72,844 | 13.2% |
| Sporting Goods | 87,447 | 96,515 | 10.4% | 850,016 | 881,600 | 31,584 | 3.7% |
| Other Retail | 458,903 | 500,984 | 9.2% | 4,626,332 | 4,928,237 | 301,905 | 6.5% |
| Total Retail | 865,281 | 934,369 | 8.0% | 8,577,773 | 9,058,920 | 481,147 | 5.6% |
| Other Industries | | | | | | | |
| Agriculture | 1,377 | 2,851 | 107.0% | 10,505 | 28,492 | 17,987 | 171.2% |
| Auto | 378,053 | 391,383 | 3.5% | 3,661,485 | 3,861,843 | 200,357 | 5.5% |
| Auto Repair | 75,878 | 61,273 | -19.2% | 656,149 | 590,468 | (65,681) | -10.0% |
| Construction | 32,982 | 49,871 | 51.2% | 305,806 | 434,543 | 128,737 | 42.1% |
| Finance | 5,689 | 9,470 | 66.5% | 62,898 | 85,505 | 22,608 | 35.9% |
| Home Improvement | 329,419 | 339,225 | 3.0% | 3,295,955 | 3,313,873 | 17,918 | 0.5% |
| Hotel & Restaurant | 482,562 | 484,801 | 0.5% | 4,086,264 | 4,296,855 | 210,591 | 5.2% |
| Manufacturing | 118,179 | 135,388 | 14.6% | 1,132,361 | 1,201,747 | 69,386 | 6.1% |
| Medical | 9,566 | 9,064 | -5.3% | 92,257 | 84,701 | (7,556) | -8.2% |
| Oil & Gas | 80,226 | 43,943 | -45.2% | 619,536 | 932,955 | 313,419 | 50.6% |
| Professional | 15,063 | 24,683 | 63.9% | 103,908 | 165,663 | 61,755 | 59.4% |
| Rentals | 88,655 | 85,412 | -3.7% | 817,606 | 890,353 | 72,747 | 8.9% |
| Telecommunications | 99,527 | 100,197 | 0.7% | 1,169,546 | 1,027,236 | (142,310) | -12.2% |
| Transportation | 10,635 | 9,970 | -6.2% | 98,011 | 97,858 | (154) | -0.2% |
| Utilities | 57,392 | 60,500 | 5.4% | 772,123 | 597,088 | (175,035) | -22.7% |
| Wholesale | 141,270 | 206,386 | 46.1% | 1,507,356 | 1,812,362 | 305,006 | 20.2% |
| All Other | 47,305 | 50,841 | 7.5% | 423,247 | 498,164 | 74,917 | 17.7% |
| Total Other Industries | 1,973,779 | 2,065,259 | 4.6% | 18,815,012 | 19,919,705 | 1,104,693 | 5.9% |
| Grand Total | 2,839,060 | 2,999,628 | 5.7% | 27,392,785 | 28,978,625 | 1,585,840 | 5.8% |

Use Tax Detail

October 2019

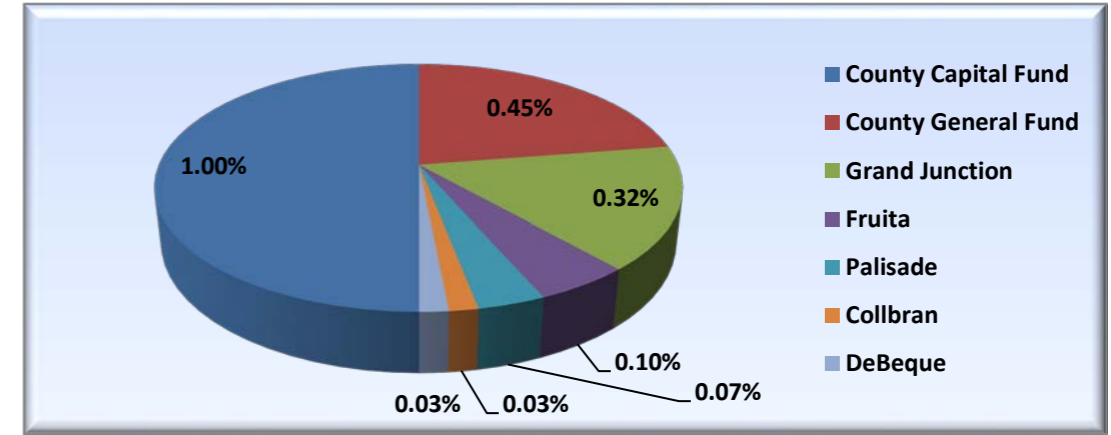
| | Monthly Comparison | | | Year-to-Date Comparison | | | |
|----------------------|--------------------|----------------|-------------|-------------------------|------------------|-----------------|--------------|
| | Oct 2018 | Oct 2019 | % Change | YTD 2018 | YTD 2019 | \$ Change | % Change |
| Automobile Use Tax | 296,247 | 287,067 | -3.1% | 2,781,884 | 2,726,080 | (55,805) | -2.0% |
| Building Use Tax | 5,966 | 15,782 | 164.5% | 69,547 | 106,544 | 36,997 | 53.2% |
| Total Use Tax | 302,213 | 302,849 | 0.2% | 2,851,432 | 2,832,624 | (18,808) | -0.7% |



2% SALES TAX ALLOCATION TABLE

Mesa County collects a 2% sales tax.

The 2% sales tax is allocated to the County and to various cities as follows:



| | | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
|--------------------------------|--------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Mesa County Portion | | | | | | | | | | | | |
| Capital Fund | 1.00% | 17,879,732 | 16,732,456 | 17,899,566 | 18,501,026 | 18,507,230 | 18,966,496 | 19,892,348 | 19,269,268 | 20,795,339 | 22,612,646 | 19,985,258 |
| General Fund | 0.45% | 8,045,879 | 7,529,605 | 8,054,805 | 8,325,462 | 8,328,254 | 8,534,923 | 8,951,557 | 8,671,170 | 9,357,903 | 10,175,691 | 8,993,366 |
| Mesa County Total | 1.45% | 25,925,611 | 24,262,062 | 25,954,371 | 26,826,487 | 26,835,484 | 27,501,419 | 28,843,905 | 27,940,438 | 30,153,241 | 32,788,337 | 28,978,625 |
| Cities Portion | | | | | | | | | | | | |
| Grand Junction | 0.32% | 5,721,514 | 5,354,386 | 5,727,861 | 5,920,328 | 5,922,314 | 6,069,279 | 6,365,551 | 6,166,166 | 6,654,508 | 7,236,047 | 6,395,283 |
| Fruita | 0.10% | 1,787,973 | 1,673,246 | 1,789,957 | 1,850,103 | 1,850,723 | 1,896,650 | 1,989,235 | 1,926,927 | 2,079,534 | 2,261,265 | 1,998,526 |
| Palisade | 0.07% | 1,251,581 | 1,171,272 | 1,252,970 | 1,295,072 | 1,295,506 | 1,327,655 | 1,392,464 | 1,348,849 | 1,455,674 | 1,582,885 | 1,398,968 |
| Collbran | 0.03% | 536,392 | 501,974 | 536,987 | 555,031 | 555,217 | 568,995 | 596,770 | 578,078 | 623,860 | 678,379 | 599,558 |
| DeBeque | 0.03% | 536,392 | 501,974 | 536,987 | 555,031 | 555,217 | 568,995 | 596,770 | 578,078 | 623,860 | 678,379 | 599,558 |
| Cities Total | 0.55% | 9,833,853 | 9,202,851 | 9,844,761 | 10,175,564 | 10,178,977 | 10,431,573 | 10,940,792 | 10,598,097 | 11,437,436 | 12,436,955 | 10,991,892 |
| Total County and Cities | 2.00% | 35,759,464 | 33,464,913 | 35,799,132 | 37,002,051 | 37,014,461 | 37,932,992 | 39,784,696 | 38,538,535 | 41,590,678 | 45,225,292 | 39,970,517 |

* through October 2019

