



Sales and Use Tax Revenue

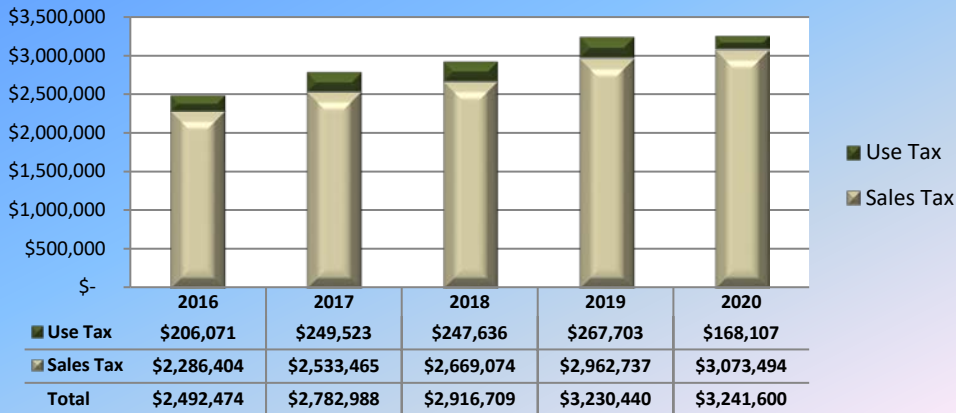
December 2020 (November 2020 Sales)

| Monthly Comparison | | | |
|--------------------|--------------------|--------------------|-------------|
| Dec 2019 | Dec 2020 | Change | |
| Use Tax | \$267,703 | \$168,107 | -37.2% |
| Sales Tax | \$2,962,737 | \$3,073,494 | 3.7% |
| Total | \$3,230,440 | \$3,241,600 | 0.3% |

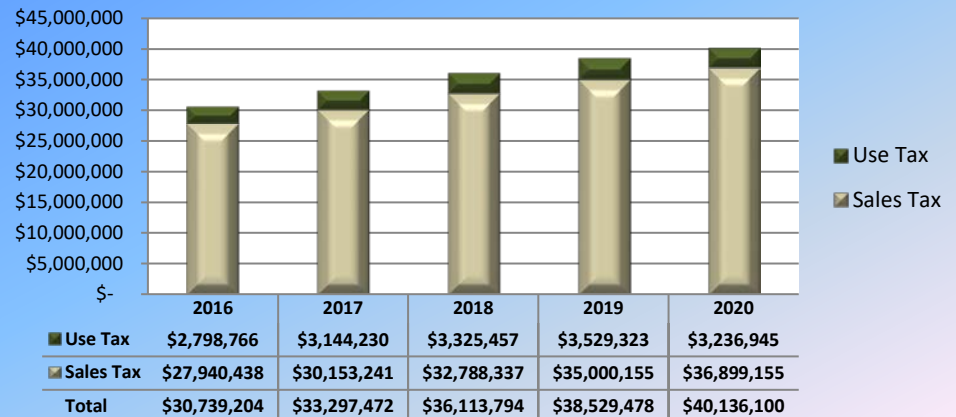
| YTD Budget v. Actual | | | | |
|----------------------|---------------------|---------------------|-------------|-------------|
| Budget | Dec 2019 | Dec 2020 | Budget % | Prior YTD % |
| \$3,500,000 | \$3,529,323 | \$3,236,945 | -7.5% | -8.3% |
| \$33,756,886 | \$35,000,155 | \$36,899,155 | 9.3% | 5.4% |
| \$37,256,886 | \$38,529,478 | \$40,136,100 | 7.7% | 4.2% |

Use Tax
Sales Tax
Total

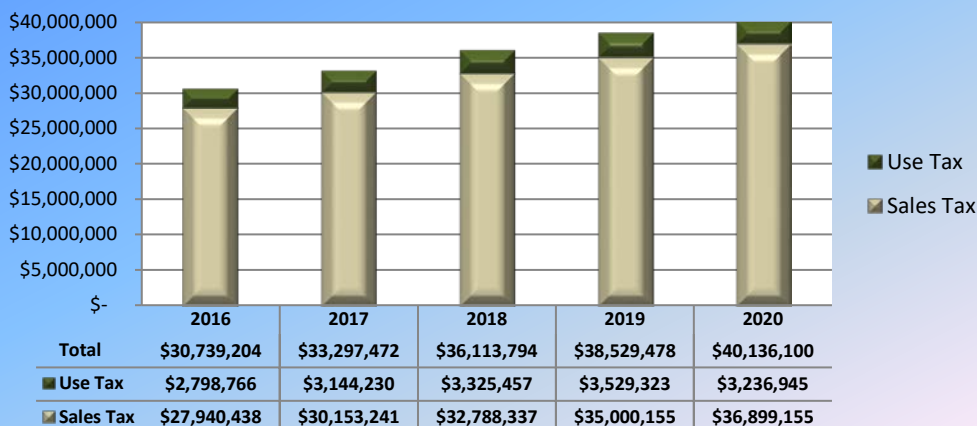
Month History - December



YTD History - December



Full Year History





Sales Tax by Industry

December 2020 (November 2020 Sales)

| | Monthly Comparison | | | Year-to-Date Comparison | | | |
|-------------------------------|--------------------|------------------|--------------|-------------------------|-------------------|------------------|--------------|
| | Dec 2019 | Dec 2020 | % Change | YTD 2019 | YTD 2020 | \$ Change | % Change |
| Retail | | | | | | | |
| Clothing | 95,729 | 90,323 | -5.6% | 1,068,951 | 947,939 | (121,012) | -11.3% |
| Food & Beverage | 131,737 | 161,496 | 22.6% | 1,780,359 | 2,054,925 | 274,566 | 15.4% |
| Gasoline Stations | 25,674 | 29,525 | 15.0% | 333,734 | 370,512 | 36,778 | 11.0% |
| Health/Personal Care | 64,280 | 70,070 | 9.0% | 750,736 | 830,063 | 79,327 | 10.6% |
| Sporting Goods | 91,088 | 109,957 | 20.7% | 1,060,403 | 1,227,586 | 167,183 | 15.8% |
| Internet Sales | 85,156 | 263,263 | 209.2% | 753,455 | 2,302,228 | 1,548,773 | 205.6% |
| Other Retail | 478,449 | 491,955 | 2.8% | 5,267,152 | 5,548,113 | 280,961 | 5.3% |
| Total Retail | 972,113 | 1,216,589 | 25.1% | 11,014,791 | 13,281,367 | 2,266,576 | 20.6% |
| Other Industries | | | | | | | |
| Agriculture | 177 | 847 | 377.2% | 30,265 | 48,118 | 17,853 | 59.0% |
| Auto | 392,753 | 355,924 | -9.4% | 4,644,481 | 4,660,310 | 15,829 | 0.3% |
| Auto Repair | 53,659 | 61,420 | 14.5% | 704,339 | 691,681 | (12,658) | -1.8% |
| Construction | 42,587 | 55,466 | 30.2% | 519,338 | 588,195 | 68,857 | 13.3% |
| Finance | 8,850 | 8,143 | -8.0% | 103,313 | 101,972 | (1,341) | -1.3% |
| Home Improvement | 403,745 | 426,906 | 5.7% | 4,041,526 | 4,650,383 | 608,856 | 15.1% |
| Hotel & Restaurant | 375,421 | 325,237 | -13.4% | 5,119,694 | 4,540,179 | (579,515) | -11.3% |
| Manufacturing | 121,374 | 119,585 | -1.5% | 1,487,082 | 1,524,081 | 36,999 | 2.5% |
| Medical | 1,615 | 6,526 | 304.2% | 94,257 | 98,774 | 4,518 | 4.8% |
| Oil & Gas | 36,918 | 16,061 | -56.5% | 1,025,506 | 424,427 | (601,079) | -58.6% |
| Professional | 18,184 | 21,167 | 16.4% | 200,767 | 264,770 | 64,003 | 31.9% |
| Rentals | 75,845 | 74,411 | -1.9% | 1,051,582 | 950,261 | (101,321) | -9.6% |
| Telecommunications | 171,206 | 87,470 | -48.9% | 1,360,514 | 1,179,571 | (180,943) | -13.3% |
| Transportation | 8,351 | 9,280 | 11.1% | 116,209 | 126,403 | 10,194 | 8.8% |
| Utilities | 48,527 | 47,547 | -2.0% | 699,744 | 668,435 | (31,308) | -4.5% |
| Wholesale | 160,884 | 191,423 | 19.0% | 2,167,742 | 2,527,294 | 359,552 | 16.6% |
| All Other | 70,528 | 49,492 | -29.8% | 619,007 | 572,933 | (46,074) | -7.4% |
| Total Other Industries | 1,990,624 | 1,856,904 | -6.7% | 23,985,365 | 23,617,788 | (367,577) | -1.5% |
| Grand Total | 2,962,737 | 3,073,494 | 3.7% | 35,000,155 | 36,899,155 | 1,898,999 | 5.4% |

Use Tax Detail

December 2020

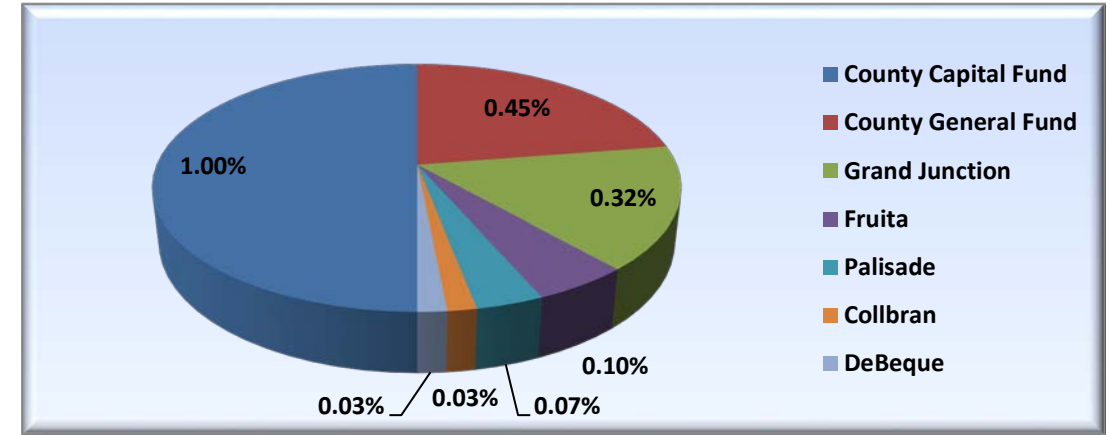
| | Monthly Comparison | | | Year-to-Date Comparison | | | |
|----------------------|--------------------|----------------|---------------|-------------------------|------------------|------------------|--------------|
| | Dec 2019 | Dec 2020 | % Change | YTD 2019 | YTD 2020 | \$ Change | % Change |
| Automobile Use Tax | 208,030 | 166,490 | -20.0% | 3,371,413 | 3,192,400 | (179,013) | -5.3% |
| Building Use Tax | 59,673 | 1,616 | -97.3% | 157,910 | 44,545 | (113,364) | -71.8% |
| Total Use Tax | 267,703 | 168,107 | -37.2% | 3,529,323 | 3,236,945 | (292,378) | -8.3% |



2% SALES TAX ALLOCATION TABLE

Mesa County collects a 2% sales tax.

The 2% sales tax is allocated to the County and to various cities as follows:



| | | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 |
|--------------------------------|--------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Mesa County Portion | | | | | | | | | | | | |
| Capital Fund | 1.00% | 16,732,456 | 17,899,566 | 18,501,026 | 18,507,230 | 18,966,496 | 19,892,348 | 19,269,268 | 20,795,339 | 22,612,646 | 24,138,038 | 25,447,693 |
| General Fund | 0.45% | 7,529,605 | 8,054,805 | 8,325,462 | 8,328,254 | 8,534,923 | 8,951,557 | 8,671,170 | 9,357,903 | 10,175,691 | 10,862,117 | 11,451,462 |
| Mesa County Total | 1.45% | 24,262,062 | 25,954,371 | 26,826,487 | 26,835,484 | 27,501,419 | 28,843,905 | 27,940,438 | 30,153,241 | 32,788,337 | 35,000,155 | 36,899,155 |
| Cities Portion | | | | | | | | | | | | |
| Grand Junction | 0.32% | 5,354,386 | 5,727,861 | 5,920,328 | 5,922,314 | 6,069,279 | 6,365,551 | 6,166,166 | 6,654,508 | 7,236,047 | 7,724,172 | 8,143,262 |
| Fruita | 0.10% | 1,673,246 | 1,789,957 | 1,850,103 | 1,850,723 | 1,896,650 | 1,989,235 | 1,926,927 | 2,079,534 | 2,261,265 | 2,413,804 | 2,544,769 |
| Palisade | 0.07% | 1,171,272 | 1,252,970 | 1,295,072 | 1,295,506 | 1,327,655 | 1,392,464 | 1,348,849 | 1,455,674 | 1,582,885 | 1,689,663 | 1,781,339 |
| Collbran | 0.03% | 501,974 | 536,987 | 555,031 | 555,217 | 568,995 | 596,770 | 578,078 | 623,860 | 678,379 | 724,141 | 763,431 |
| DeBeque | 0.03% | 501,974 | 536,987 | 555,031 | 555,217 | 568,995 | 596,770 | 578,078 | 623,860 | 678,379 | 724,141 | 763,431 |
| Cities Total | 0.55% | 9,202,851 | 9,844,761 | 10,175,564 | 10,178,977 | 10,431,573 | 10,940,792 | 10,598,097 | 11,437,436 | 12,436,955 | 13,275,921 | 13,996,231 |
| Total County and Cities | 2.00% | 33,464,913 | 35,799,132 | 37,002,051 | 37,014,461 | 37,932,992 | 39,784,696 | 38,538,535 | 41,590,678 | 45,225,292 | 48,276,076 | 50,895,386 |

* through December 2020

